



# Infor 2020 Partner Excellence Awards

## SYNERGY Named

### Manufacturing Partner of the Year

### & Net New Partner of the Year

Synergy was named **Infor Manufacturing Partner of the Year and Infor Net New Partner of the Year** at the Infor Sales Kickoff held in July 2020.

The awards recognize Channel Partners that have demonstrated excellence over the past fiscal year. Winners are determined by various factors including revenues, fiscal year performance, year-over-year growth, new business, and levels of service.

*“It is an honor to congratulate the winner of the Infor Manufacturing Partner of the Year & Infor Net New Partner of the Year, Synergy Resources,” said Salena Butler, Infor Vice President NA Channel. “These awards are a testament to the hard work and constant focus on ensuring their manufacturing customers’ expectations are exceeded and thus ensuring a long-term partner and referenceable account. Synergy goes above and beyond, delivering timely solutions that solve the complex challenges that today’s manufacturers face — from helping customers succeed in a virtual world, to improving operations such as delivery performance, supply chain, and quick quote turnaround, to helping customers realize their full potential with today’s technology & Infor cloud services, and beyond. I am proud to recognize Synergy as an outstanding Channel Partner for their commitment to innovation, their customers, and Infor.”*



Synergy consistently delivers manufacturing ERP and implementation excellence, leading to unparalleled business sustainability for manufacturing companies.

Infor has recognized Synergy for these awards because of its excellence and performance in these four areas:

- New Customer Acquisitions
- Revenue
- Customer References & Referrals
- Satisfaction with our *Advantage-1* implementation methodology

Paul Tedford, CEO, at Synergy Resources has placed emphasis on customer satisfaction and teamwork at Synergy. As a result, Synergy has been at the top of the Infor ERP sales organization for over a decade. *“We’ve pivoted our business to ensure our customers’ success by deploying virtual tools and best practices while always keeping our focus on our mission of helping them exceed their business goals. Our results-driven team strives every day to ensure our customers reach their full potential and in return we regularly receive the highest honor possible - customer referrals. For the past 10+ years, Synergy has been awarded these Infor accolades and that is a direct result of our unwavering commitment to our customers, to Infor and to manufacturing innovation”, said Paul.*

**Predictable, sustainable digital, business and manufacturing transformation happens at Synergy. Contact us!**



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