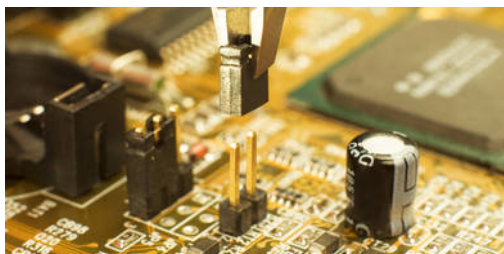




Customer Profile

AccuSpec Electronics achieves ROI of over 400% with Infor SyteLine



Facts at a glance

Solution: ERP

Products: Infor™ SyteLine

Industry: High Tech and Electronics,
Aerospace and Defense

Country: USA

"We have improved on-time delivery to 94 percent—with that number still rising—and our return rate has declined by over 85 percent."

—Ty Eggemeyer, Chairman,
Accuspec Electronics, LLC

About the company

AccuSpec Electronics, LLC (AccuSpec) is an electronic manufacturing services (EMS) company serving the industrial, medical, military, and aerospace markets. The company provides electronic manufacturing services for customers outsourcing either all or part of their electronics assemblies, offers rapid prototyping, and repair and maintenance support for its customers' products—providing "cradle to grave" service. AccuSpec is the largest electronic contract manufacturer in northwestern Pennsylvania serving customers throughout North America. AccuSpec's customers range from Fortune 500 companies to smaller industrial companies and occasionally start-ups. To learn more, visit www.accu-ems.com.

Challenges

- Improve on-time delivery rate of less than 50% for completed assemblies.
- Implement dynamic manufacturing system providing improvements in customer management tools, material management processes, job and shop-floor control, bill-of-material (BOM) management, and sourcing of alternate parts.
- Double both sales and profitability within three years.

Benefits

- Achieved annual ROI over 400%.
- Improved on-time delivery to 94% and decreased return rate by over 85%.
- Increased cycle-count accuracy by more than 90% and productivity by 50%.
- Reduced inventory by more than 25%, even as finished goods in Kanbans have risen to required stock levels.
- Captured actual labor and margin on a job, assembly, and customer basis with barcode readers throughout the plant.
- Diminished job of ordering parts by over 90%, freeing up buyers to develop better sources, improve vendor quality, and correct issues.
- Automated over 70% of purchases on a dollar basis, as well as the ordering process with vendor systems and the internal request form (IRF) process.
- Closed books in less than two days each month.
- Implemented within the 10-week timeframe, despite the 1,000 assembled products and 13,000 parts in the item master.

"Stability, flexibility, and the ability to handle complexity and grow with the business were important factors, and Infor's application proved strongest. The 10-week implementation we sought also appeared most probable with Infor."

—Ty Eggemeyer,
Accuspec Electronics, LLC

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