



Ward Leonard increases growth and efficiency with VISUAL ERP

“With Infor VISUAL, information is accessible no matter where we are within one location or in a different state. With that ability, we communicate better and use inventory more efficiently, which helps us reduce costs and processing time.”

Alan Cash, Business Analyst, Ward Leonard

Facts at a glance

Products: VISUAL ERP

Industry: Defense, Oil Patch, Integrated Systems

Country: USA

Partner: Synergy Resources

About the company

Ward Leonard provides control systems, electric motors, relays, and other electronics for failure-not-an-option situations. Clients include the US military and commercial operations that require dependable products for their unique applications. The company manufactures new and aftermarket equipment for applications where reliability must not be compromised. Ward Leonard components are currently in use in oil and gas drilling rigs, aircraft carriers, destroyers, submarines, emergency power generators, and alternative energy control systems. To learn more, visit www.wardleonard.com

Challenges

- Increase efficiency, more effectively serve customers, and expand the business.
- Simplify the supply chain, consolidate the supply base, and reduce supplier lead times.
- Improve quality.
- Speed up responsiveness to customers and more accurately determine competitive pricing.
- Shorten delivery times and improve inventory accuracy.

Benefits

- Increased shop efficiency from 82% to over 95% by reducing delays with improved workflow and point-of-use inventory management.
- Improved on-time delivery from 68% to 92% while reducing lead times on major product lines from 26 to 12 weeks with more accurate and clear technical data and the ability to pro-actively manage exceptions.
- Significantly reduced supplier lead time with improved inventory accuracy, collaborative work between engineering and sales, and improved schedule ownership.
- Improved shop dispatch execution from 33% to 77% with more accurate scheduling, optimized use of capacity planning, improved shop floor reporting accuracy, and improved resource routing accuracy.
- Improved internal communications and reduced overall costs and processing time

“VISUAL ERP allows end users to charge costs to a project without the need to understand complex accounting functions. From a back-end and accounting perspective, either detailed or summary-level reports can be produced quickly and easily for internal or external use.”

Alan Cash, Business Analyst,
Ward Leonard