





## Aerospace supplier selects VISUAL ERP to improve delivery and quality assurance

AUSCO is a US based market leading supplier of custom designed, proprietary, precision fluid control valves for aerospace manufacturers, both military and commercial. AUSCO, Inc. has been designing and manufacturing precision aerospace valves since 1957 and has chosen VISUAL ERP and implementation project to enhance its manufacturing and strategic processes.

AUSCO is anticipating a long period of year over year growth. The company evaluated its legacy ERP system and determined that their current system was missing several key features that were important to support AUSCO's planned growth and was also not as user friendly as newer generation ERP software.

The fact that Ausco has to comply with high quality demands in a near zero -fault tolerant industry also made a compelling case for finding a system with strong QA abilities.

AUSCO conducted a formal ERP Selection Project and initially looked at over 8 different ERP providers. After narrowing the list to three they conducted a more in depth evaluations. Richard Strautman; CFO from Ausco noted

"VISUAL was selected because it offered a fully integrated solution that had all of the features that we felt were mandatory for our long term success."

Ausco focused on capabilities to administer all their quality, financial, purchasing, inventory and production planning requirements. Ausco was fortunate to have employees with previous experience with both VISUAL and Synergy Resources and their input was positive and certainly one of the factors that help determine which ERP system to select.





## AUSCO believes that they will benefit from the implementation of VISUAL in many of the following ways:

- Production planning process will be enhanced, resulting in lower inventory and better on-time shipping performance.
- The non-conformance and corrective action elements of VISUAL will enable Ausco to better identify and resolve issues that impact the company in a variety of areas.
- Using EPAK advanced documentation system will help improve process documentation.
- The APQP capabilities will help improve control processes and implement key elements of APQP.
- Use of the VISUAL cost accounting functions will give Ausco better real-time visibility into actual production costs.

Ausco will leverage VISUAL and its expertise of innovative engineering design, rigorous manufacturing techniques, and uncompromising quality for its custom designed precision fluid control valves. Ausco will always offer their customers unparalleled service. From concept to production, Ausco offers a dedicated team to optimize their customer's system. Design, manufacture, and test are accomplished in one facility, leading to simplified flow and high quality assurance throughout, now with one integral VISUAL system.

