



Graphicast Slashes Lead Times and Overtime with VISUAL ERP

“We did not look at any other solutions, as we were already an Infor customer and Infor VISUAL made incredible sense.”

VAL ZANCHUK, PRESIDENT, GRAPHICAST INC.

Facts at a glance

Solution: ERP

Products: VISUAL ERP

Industry: Industrial Manufacturing, Metal Fabrication

Country: USA

About the company

Graphicast, Inc. is the premier supplier of ZA12 (zinc aluminum alloy) castings. Founded in 1978 and based in Jaffrey, NH, Graphicast has built a reputation as an innovative and collaborative supplier of machined and as-cast parts to a wide range of industries, including medical and diagnostic equipment manufacturers.

For more information, visit www.graphicast.com.

About Synergy:

Synergy provides leading edge enterprise resources planning (ERP) software solutions and services to manufacturing and distribution companies looking to increase profitability and improve their operational performance. For more information, visit www.synergyresources.net.

“The solution is well suited for even small manufacturing companies. It contains updates to help us stay on top of evolving concepts in manufacturing management.”

Val Zanchuk, President, Graphicast Inc.

Challenges

- Reduce very long lead times.
- Eliminate late shipments.
- Get a better handle on scheduling in order to understand and resolve capacity constraints.

Benefits

- Slashed lead times from 16 weeks to 6 weeks, eventually going to 4 weeks. With the recovery and increased demand, lead time expanded to 8 weeks, but it is still shorter than customers expect.
- Reduced overtime by \$100,000 per year.
- Decreased WIP by 30%, freeing \$100,000 cash.
- Moved to a four day, 10 hour per day work week.
- Trimmed electricity consumption by 15% due to the shorter work week.
- Worked with Synergy, an Infor partner, to implement and fine-tune Easy Lean.
- Gained better control and understanding of schedule and production demands.
- Leveraged speedy “what if” capabilities to make staffing and lead time decisions.
- Considerably reduced time involvement from key personnel in scheduling issues.